

Get the most out of Blackbaud Grantmaking™ with Blackbaud Services

Grantmaking is your mission. In order for your grantmaking program to make the biggest impact, you need efficient and scalable processes and results that are easy to report. Blackbaud services can help optimize your grantmaking programs so you can focus on your mission with success and confidence.

Our goal is to elevate your return on investment in Blackbaud Grantmaking.

In order to be successful, Funders must ensure a smooth grantmaking experience for their staff and their grantee partners; anything less diverts time, energy and resources away from making progress on the mission. With Blackbaud Grantmaking you have the right tool to tailor workflows to your organization's unique processes. So how can you keep your team highly functional? By tapping into our expertise, we partner with you to optimize your grant workflows and applicant experience, you can ensure that each grant cycle is better than the last.

How it works

Blackbaud services provide ongoing, monthly engagement with our Blackbaud Grantmaking experts who will progress through the key functionality of the solution and how to apply it to your organization, your business processes and your specific team members and roles.

- **Prescriptive** - Don't have an idea of where to start? Our team can evaluate your current processes and recommend a prescriptive approach to ensure your important focus areas are covered.
- **Flexible** - Need the ability to be flexible and pivot? You can always reprioritize, reorder, or repurpose your efforts by coordinating with us.

It's that simple: you choose the level of services engagement that best fits your needs, and we help you ensure adoption that will drive performance.

Maximize your grantmaking program

After you go-live with Blackbaud Grantmaking, ensure your system is optimized and your staff is prepared to take full advantage of the functionality within the system.

Our Blackbaud Consulting Services team provides recommendations on how to best leverage your grantmaking tools to achieve your program goals. Simply put, we are here to help you ensure you achieve your grantmaking goals.

Functional Areas

Sample deliverables

PROJECT MANAGEMENT

Act as a single point of contact for your Services team

Coordinate and manage overall project schedule

Manage project budget, as needed

Act as an escalation point for project issues, as needed

DATABASE & BUSINESS PROCESS ANALYSIS

Observe and explore how Blackbaud Grantmaking data is structured, configured, and currently being used

Identify data structure and processes to standardize in order to increase the efficiency and effectiveness of utilizing the Blackbaud Grantmaking interface

Present recommendations for enhanced use of Blackbaud Grantmaking

FUNCTIONAL OVERVIEW

Provide an overview of Blackbaud Grantmaking functionality to Client staff

Walk-through Client-specific business processes and workflows within the system

DATABASE OPERATIONS

Execute imports and/or exports using standard functionality

Perform ad-hoc code table clean-up

Complete global changes

Perform general configuration and database admin tasks

REPORTING

Develop ad-hoc reports

Develop standard dashboards

Create queries, lists, and/or mail merges

ONLINE APPLICATIONS SERVICES

Create custom online application forms, online requirement forms and writeups.

WHY CHOOSE BLACKBAUD SERVICES AS YOUR ONGOING PARTNER FOR YOUR GRANTMAKING PROGRAM?

Industry Expertise

Our people have worked in many different roles before joining the Blackbaud Services Team, including:

- Philanthropic Professionals
- Consultants from the “Big 4” firms
- Certified public accountants
- Project managers
- Information technology management and leadership

Solution Expertise

- We are experts in Blackbaud products and technology
- We are empowered with proprietary product knowledge and access to developers
- We leverage this knowledge to make educated decisions with your best interests in mind
- We ensure that our solution helps you drive your organization forward

Partnership for Success

- We combine people, process, and technology to get the most out of your solution
- We analyze the current state of your business to understand and serve your needs
- We are long-term advisors committed to your success

To learn more about these services, click [here](#).

[Learn more](#)

About Blackbaud

Leading uniquely at the intersection point of technology and social good, Blackbaud connects and empowers organizations to increase their impact through cloud software, services, expertise, and data intelligence. We serve the entire social good community, which includes nonprofits, foundations, companies, education institutions, healthcare organizations, and the individual change agents who support them.