

K-12 School Software Vendor Scorecard

Your software vendor and their SIS/LMS should rank highly on all of the characteristics below.

Score each characteristic on a scale of 0-5 based on your impression of the vendor (0=poor, 5=excellent)	Vendor 1	Vendor 2	Blackbaud
VENDOR			
Stability (consider years in business, number of clients, R&D investment, and revenue)			
Software built specifically for K-12 schools			
Staff expertise in education's unique needs			
Proven outcomes with K-12 schools			
Training and implementation support			
Company mission aligned with yours			
FEATURES			
Facilitates communication with teachers, students, coaches, advisors, & families			
Calendar includes sports, extracurriculars, etc.			
Single sign-on for Enrollment, SIS, and LMS			
Intuitive and easy for teachers to use			
Integrates seamlessly w/tuition & financial aid			
Works on smartphones, tablets, & desktops			
Grades, assignments, & schedules in one place			
Provides in-depth reporting & analytics			
Grade Passback compatible			
LTI & OneRoster 1.1 compliant <small>w/2-way data exchange</small>			
Open REST API for extensibility			
Data security (SOC1 type 2, PCI, MFA, etc.)			
TOTAL SCORE			

To learn more about how Blackbaud's software solutions are purpose-built for K-12 schools, visit blackbaud.com/K-12 or chat with us.

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About Blackbaud

Blackbaud (NASDAQ: BLKB) is the world's leading cloud software company powering social good. Serving the entire social good community—nonprofits, higher education institutions, K-12 schools, healthcare organizations, faith communities, arts and cultural organizations, foundations, companies, and individual change agents—Blackbaud connects and empowers organizations to increase their impact through cloud software, services, data intelligence, and expertise. Learn more at www.blackbaud.com.